

# SAHIL ARORA

Group IT Head | Enterprise IT Strategy | Digital Transformation | Cybersecurity | ERP & Cloud Leader

Aspire to utilize a wealth of experience in enterprise IT strategy and digital transformation, focusing on enhancing organizational success through effective ERP implementation and cybersecurity initiatives in a Group IT Head capacity.

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## Profile Summary

- Visionary Group IT Leader with 17+ years of global experience, driving large-scale digital transformation, IT governance, and enterprise modernization across India, MEA, managing complex multi-entity environments with precision.
- Proven architect of enterprise IT strategy and governance, aligning technology landscapes with ISO 27001, NIST, regulatory, and compliance frameworks, while strengthening risk management, cybersecurity resilience, and business continuity.
- Transformation specialist with deep expertise in ERP (SAP S/4HANA, ORION, ORACLE FUSION and MS NAV), cloud modernization, and infrastructure optimization, delivering measurable outcomes including 20 - 30% efficiency gains, 25% cost reduction, and improved system resilience.
- Strategic technology leader with strong people and vendor management capabilities, successfully leading global teams of 150+ professionals, driving cross-regional collaboration, operational excellence, and change adoption at scale.
- Business-focused IT executive with strong FinTech, analytics, and data-driven decision-making credentials, enabling scalable digital platforms, real-time insights, enhanced customer experience, and sustainable organizational growth.

## Competencies

|                                   |                              |                                     |
|-----------------------------------|------------------------------|-------------------------------------|
| Digital Transformation Strategies | Risk Management Protocols    | Compliance and Regulatory Standards |
| IT Governance Frameworks          | Business Continuity Planning | IT Infrastructure Optimization      |
| Change Management Processes       | Vendor Management Practices  | Cross-Regional Collaboration        |

## Awards & Highlights

- Excellence in Digital Transformation Award at Rosemary for outstanding performance and contributions to project success.

## Work Experience

### Group IT Head | Rosemary | Feb 2022 – Present

- Driving enterprise IT transformation across subsidiaries, strengthening operational efficiency, regulatory compliance, and cybersecurity posture.
- Defining and executing IT strategy and governance aligned with ISO 27001, NIST, and regional regulations across diverse business units.
- Leading a global IT organization of 150+ professionals, enabling cross-regional delivery, innovation, and continuous improvement.
- Executing ERP implementation, streamlining core processes and eliminating manual inefficiencies. Leading cloud modernization initiatives, consolidating 120+ servers, reducing operating costs by 25%, and improving platform resilience.
- Overseeing rapid migration of domains and 5,000 users to Microsoft O365, enhancing collaboration, identity security, and information governance.
- Implementing real-time analytics and reporting platforms, enabling data-driven decision-making and improved delivery outcomes.

### Highlights:

- Establishing an enterprise cybersecurity framework, improving threat detection by 40% and reducing risk exposure.
- Leading cloud modernization initiatives, consolidating 120+ servers, reducing operating costs by 25% & improving platform resilience.
- Successfully transformed IT operations across 19 subsidiaries, achieving a notable improvement in efficiency & compliance metrics.
- Led UAT cycles, cutover planning, and hypercare stabilization.
- Architected integrations between Oracle Fusion ERP and third-party systems (CRM, banking, payroll, legacy systems) using REST/SOAP APIs and Oracle Integration Cloud.
- Led business process re-engineering aligned with Oracle Fusion best practices to streamline Finance, Procurement, and Supply Chain operations.
- Designed and deployed Oracle Fusion Financial modules including GL, AP, AR, FA, CM, and Tax.
- Spearheaded the implementation of ERP, leading to a 20-30% increase in operational efficiency and reduction in manual errors.
- Achieved a 40% improvement in threat detection through the establishment of a comprehensive cybersecurity framework, enhancing organizational resilience.
- Consolidated over 120 servers during a cloud migration project, resulting in a 25% reduction in operational costs & improved system uptime.
- Transformed IT operations across 19 subsidiaries by implementing innovative strategies that enhanced compliance, operational efficiency, and cybersecurity resilience, positioning the organization for sustainable growth.

## Head of IT | Contec Global Ltd. | Oct 2015 – Jan 2022

- Led enterprise IT strategy, governance, and infrastructure supporting **millions of monthly FinTech transactions** with **100% CBN compliance**.
- Modernized digital platforms using **cloud, automation, BI/Power BI, AML, and fraud detection systems**, improving reporting speed and resilience.
- Expanded **digital payments and mobile wallet platforms**, driving **20% market growth** and increased customer adoption.
- Strengthened infrastructure and security, achieving **99.5% uptime, 25% scalability improvement**, and enhanced compliance accuracy.
- Managed a **40+ member IT team** and directed **multi-million-dollar technology investments**.
- Built and launched a **Gaming & Lottery vertical**, overseeing platform architecture, security, testing, and regulatory compliance.
- Delivered a **high-availability gaming ecosystem** with RNG validation, encryption, and anti-fraud controls.

## Head of IT | AA Rescue | Nov 2013 – Sep 2015

- Improved customer satisfaction by **15%** through nationwide **call center implementation** and optimized service response systems.
- Reduced marketing costs by **25%** and increased digital reach by **25%** by transitioning to fully digital marketing platforms.
- Implemented **MPLS connectivity across 13 sites**, enabling centralized operations and improved network reliability.
- Migrated legacy accounting systems to **ERP**, enhancing workflow accuracy and financial accountability.
- Deployed **CCTV surveillance across 27 regions** with centralized monitoring to strengthen security and compliance.
- Established **Disaster Recovery (DR) and Business Continuity Planning (BCP)** frameworks, reducing operational risk.
- Managed strategic vendor partnerships to align technology delivery with business objectives.

## Assistant IT Manager → Group IT Head | Dana Group of Companies | Jun 2009 – Oct 2013

- Implemented and optimized **ERP NAV** and an **automotive ERP solution**, reducing dead stock by **25% YoY** and generating **USD 1.5M savings** in the first year.
- Managed **Mobis application operations for Kia Motors**, streamlining job cards, service workflows, and after-sales operations.
- Deployed **VPN connectivity across 19 sites** to support enterprise-wide **VoIP**, delivering significant annual cost savings.
- Strengthened **multi-region IT operations** across Nigeria, Dubai, and Middle East locations with consistent governance.
- Upgraded **KU-band satellite links to P2P radio networks**, improving uptime and communication reliability.
- Implemented a **Document Management System (DMS)** to digitize workflows, improve audit readiness, and reduce paper dependency.

## IT Network / Operations Support | Convergys India Pvt. Ltd. | Oct 2008 – Apr 2009

- Provided **infrastructure and systems support** for telecom call center operations.
- Delivered **L1–L3 technical support** for network, server, and application issues.
- Managed daily IT operations including **system health checks, backups, and log reviews**.
- Maintained **SOPs, network diagrams, asset inventories, and runbooks**.

## Education

- **Bachelor of Computer Applications (BCA)** from Guru Nanak Dev University in 2008

## Projects

- **ERP Implementation Leadership:** Led SAP S/4HANA and Orion ERP implementations across multiple regions, modernizing enterprise operations.
- **FinTech Innovation:** Built secure mobile wallet and digital payment platforms driving financial inclusion across markets.
- **Cybersecurity Excellence:** Developed enterprise cybersecurity frameworks enhancing resilience, detection, and regulatory trust.

## Technical Skills

- **Governance & Security:** GRC, Cybersecurity, SOC, SIEM
- **ERP & Enterprise Systems:** ERP, SAP
- **Cloud & Infrastructure:** AWS Cloud, SD-WAN
- **IT Operations:** NOC
- **Data & Automation:** Microsoft Power BI, Process Automation

## Certifications

- PMP – Project Management Professional
- CISM – Certified Information Security Manager

- Six Sigma Black Belt
- TOGAF 10
- ITIL
- CCNP
- AWS Certified Solutions Architect